

# COMPANY PROFILE



HOME OF THE REAL ESTATE PROFESSIONALS

# About Us.

## KEY BUSINESS HIGHLIGHTS

**\$80,000,000+**

**WORTH OF DEALS TRANSACTED**

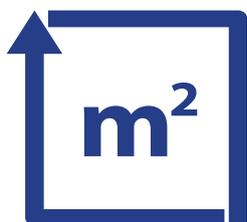


**\$700,000,000+**

**TOTAL VALUE OF ACTIVE LISTINGS**

**1,304**

**WORTH OF DEALS TRANSACTED**



**\$100,000+**

**CLOSED FLOOR AREA IN SQM**

## PARTIAL LIST OF CLIENTS

Rakuten Viber



DUNKIN'



LYNK&CO

!K!V



ALLU



ticketmaster





# About Us.



## AFFILIATES



## PARTNERS



# About Us.

## Introduction

**RE/MAX 8 Philippines**, is a distinguished part of the global RE/MAX network, which comprises the finest real estate experts spanning across 8,000 offices in more than 110 countries and territories. With a wealth of experience, comprehensive training, and cutting edge tools, we are fully equipped to cater to all your real estate requirements.

**At RE/MAX 8 Philippines**, we take pride in being the preferred destination for real estate professionals. With over 45 years of acclaimed achievements and a global presence, RE/MAX has established itself as a brand synonymous with trustworthiness. You can rely on us to deliver exceptional results and guide you through your real estate endeavors.



## Our Mission

Redefining real estate through exceptional services and empowering clients to achieve their best investment goals.



## Vision for the Future

Leading the industry by going “Beyond Real Estate” with innovative solutions, trust and transformative experiences.

Strictly Confidential, For Recipient Only

# Why work with RE/MAX 8?

# 1

## Brand

Brand reputation isn't bought, it's earned.

With over 50 years of global leadership, innovation & integrity, RE/MAX gives your business instant credibility the moment you join.



# 2

## Tech

Powerful tools, zero extra cost.

RE/MAX 8 equips agents with a cutting-edge tech stack, lead generation, marketing tools, and communication systems, all designed to give you a competitive edge, fee-free.

# 3

## Marketing

Backed by global marketing power.

At RE/MAX 8, you benefit from massive local and international ad spend, across print, social media, and more boosting brand visibility, attracting top talent, and positioning you as a trusted expert.



# Our Services.

1

## Residential Sales & Leasing

We guide clients through the process of buying, selling, or leasing residential properties with personalized support and expert negotiation.



2

## Investment Sales

We assist clients in buying or selling a diverse range of properties, including office buildings, development land, industrial facilities, apartment complexes, hotels, and islands, utilizing both traditional sales and property auction methods.



3

## Tenant Representation

We assist tenants in finding and leasing the ideal rental properties, ensuring favorable lease terms.



4

## Landlord Representation

We help property owners market, lease, and manage their rental properties to attract and retain high-quality tenants.



# Our Network.

BE PART OF SOMETHING BIGGER

**#1** GLOBAL REAL ESTATE  
BRAND IN THE **WORLD**

**AGENTS EARN MORE COMMISSIONS**  
THAN ANY OTHER BRAND WORLDWIDE

**+50**  
YEARS OF **PROVEN TRUST**  
AND **CREDIBILITY**



**+140,000 AGENTS | 8,000 OFFICES | 110 COUNTRIES**

With +140,000 agents, 8,000 offices, and presence in 110+ countries, RE/MAX is the #1 global real estate brand, trusted for over 50 years.

## Globaly Competitive Tools

But what truly sets us apart is more than just scale, it's our technology and tools.

We equip our agents with one of the most powerful MLS platforms in the industry, enabling real-time access to listings, market insights, and exclusive inventory. Combined with our integrated CRM system and in-house marketing support, RE/MAX 8 Philippines delivers seamless collaboration, smarter transactions, and faster results.



# Our Team.



**BRAD ZAFE**

CEO / President / Licensed  
Real Estate Broker



**MON CIELO**

Senior Partner / Team  
Leader / Licensed Real  
Estate Broker



**JOANNA CIELO**

Junior Partner / Licensed  
Real Estate Broker



**SANDRO OREÑA**

Junior Partner / Real Estate  
Agent



**STEPH CO**

Junior Partner / Real Estate  
Agent



**ANGELA BAQUIRAN**

Apprentice / Real Estate  
Agent



**CRISTINA MORALES**

Associate / Real Estate  
Agent



**MARTINA BABIA**

Apprentice / Real Estate  
Agent

# Our Team.



**NICOLO QUIENG**

Associate / Licensed Real Estate Broker



**PATRICK MERIS**

Associate / Licensed Real Estate Broker



**PHILIP PARDILLA**

Associate / Real Estate Agent

## Back Office Staff



**JHONA DE LEON**

HR & Admin



**PAUL BIÑAS**

Marketing Supervisor



**JL TANUTAN**

Marketing & PR Associate



**CHARLOTTE BASE**

Compliance Associate



**ALMAR TAN**

Utility Personnel

# Client Feedback & Testimonials.



## Emilie C.

SELLER

Dearest Steph, Maybe a little late but just want to let you know that **you have consistently provided the kind of service that a senior citizen like me would truly require. You attentively listen to all of my concerns, responding with patience and resolving issues efficiently and in detail.** I'm glad you were the person I dealt with.

STEPH CO



## JAY Y.

BUYER

Sandro made buying my home **a smooth and stress-free experience.** He took the time to understand **my needs, provided valuable insights, and kept me well informed throughout the process.** Highly recommend for anyone looking to buy a home!

SANDRO OREÑA



## FRANK T.

SELLER

We are beyond grateful to Cristina for everything she accomplished in selling our condo and at a **rate faster than we ever imagined! Her focus, service, timing, and communication were all impeccable. From start to finish, the process was smooth, efficient, and handled with true professionalism.** In just a short period of time, we've come to know her as a **trustworthy realtor who is truly the best at what she does.** Congratulations on a job well done, Cristina, we greatly appreciate you!

CRISTINA MORALES



**THANK YOU!**

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